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Head of Sales – Event Management Company – Expo specialists – £70-£90k + exec package

Hiring organization
Jigsaw Talent Solutions

Description

🔗🔗**NEW OPPORTUNITY**

🔗🔗 Head of Sales

🔗🔗£70-£90k + exec package

🔗🔗Event Management Company

🔗🔗Expo specialists

🔗🔗London/WFH

“See one, do one, teach one”.

This is a traditional teaching method that involves people learning skills through direct observation.

It's also a crock of \$hit.

“Tell me I forget. Teach me and I remember. Involve me and I learn” is far more apt for the modern workplace and it's exactly what this senior leadership role is all about.

It's why you've been looking around for an opportunity where you can impart your wisdom.

All that experience you have has come bubbling to the surface and has nowhere else to go.

You love sales, being part of the buzz and helping deliver results, but there comes a time when even you get a bit bored of the constant merry-go-round.

You now want to mentor, coach and develop a team of hungry salespeople so the results still come rolling in, but the main buzz is now from seeing others succeed.

You're still keen to be part of the daily hustle, getting in amongst it all and being the voice of wisdom and experience, but now you want to be the person people come to rather than run away from.

Accountability, personality, responsibility, and autonomy are all words ending in 'Y' and you should ask yourself “why wouldn't I want all this for myself?” (apologies for the awful pun/joke)

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Employment Type
Full-time

Industry
Event Management Company

Job Location
London/WFH, England, United Kingdom

Base Salary
£ 70,000 - £ 90,000

Date posted
August 12, 2024

Valid through
31.10.2024

This event management company are experts in all things technical production, especially exhibitions.

They TO £4m and have 40 people working underneath a proper bada\$\$ MD who wants someone to take everything sales related off her shoulders so she can lead the business in its next stage of growth.

This is a real opportunity to make your mark and stamp your authority permanently as you are the person who will drive your team to deliver growth so what you say goes.

If it's time for you to step out of the shadows and become that sales professional you always dreamed of, click apply and let's have a confidential chat.

Who knows where it will take you.

*****PLEASE NOTE** this opportunity is only open to UK based #eventprofs #meetingprofs with a track record of leading sales team and having tonnes of success doing so. It also helps if you're not an a\$\$hole as they've had one of those previously and it didn't work.***

Don't worry if your CV isn't up to date, we can deal with that later.

Oh, I also run a £1k recommend a friend scheme, so please feel free to share with your connections.

*****You Search & Select does not discriminate on the basis of age, disability, gender reassignment, marriage and civil partnership, pregnancy and maternity, race, religion or belief, sex, and sexual orientation. All qualified applicants are actively encouraged to apply*****

Contacts

Event Experience Agency