



<https://jigsawtalentsolutions.co.uk/job/managing-director-90-110k-20k-bonus-shares-global-forum-agency-mice-industry-specialists/>

Managing Director – £90-£110k +£20k bonus +profit shares – Global Forum Business – MICE industry specialists

Hiring organization
Jigsaw Talent Solutions

Description

??**NEW OPPORTUNITY**

?? Managing Director

?? £90-£110k +£20k bonus + profit shares

?? Global Forum Business

?? MICE industry specialists

?? London + WFH

“Take my job”

Not the weirdest start to a briefing session with a client, but definitely the clearest...

No confusion, no grey area just a resounding response to my opening question “what do you want this person to do?”

You see, the current owner/MD wants you to be the person who takes the business into the future.

The person who develops and leads the team plus acts as the figure head of the agency.

It’s clear as day.

You’ll have a nice 6-12 month bedding in period, then it’s all yours.

Seriously.

Run it how you want, you’re the boss, the head honcho, the big cheese and other daft analogies.

I’m trying to find something witty or funny here but honestly, if you don’t know what it takes to be an MD, then this is probably not for you.

Oh, I know. You only have to be in the office one day a week. Which is odd for an MD but then the rest of the team are grown-ups, they know what they’re doing.

You get to swan around the world at their premium portfolio of events, drumming up more business, shaking hands, taking the credit and all that good stuff.

<https://jigsawtalentsolutions.co.uk/wp-content/uploads/2023/06/TV1-Blank.png>

Employment Type

Full-time

Industry

Global Forum Business

Job Location

London/WFH, England

Base Salary

£ £90,000 - £ £110,000

Date posted

October 31, 2024

Valid through

31.10.2024

The hardest bit here is making a name for yourself as an agency leader rather than 'that person who works for that company', It's a whole different ball game being up front and accountable for everything and everyone, but you know that.

You obviously live and breathe the sector as forums, buyers meeting sellers and all that is a different proposition so your network will come in handy as you steer the agency forward.

This boutique agency with a headcount of five and £2m revenue, is perfect for someone who wants to run their own business, without any interference and without any of the stress and drama that leads up to that point.

If you're fed-up staring at your boss whilst thinking 'I could do better than that, click apply and let's have a confidential chat.

Who knows where it will take you.

Don't worry if your CV isn't up to date, we can deal with that later.

Oh, I also run a £1k recommend a friend scheme, so please feel free to share with your connections.

****You Search & Select does not discriminate on the basis of age, disability, gender reassignment, marriage and civil partnership, pregnancy and maternity, race, religion or belief, sex, and sexual orientation. All qualified applicants are actively encouraged to apply****